

# **DoD Paperless Contracting**

## **Update to DEPSECDEF March 15, 2000**



### **Co-Chairs:**

**CAPT Ted Case, SC, USN**

**Mr. Bill Tinston**

**COL Chuck Fowler, USA**

### **Home Page:**

**[www.acq.osd.mil/pcipt/](http://www.acq.osd.mil/pcipt/)**

### **Email:**

**[WIPT@acq.osd.mil](mailto:WIPT@acq.osd.mil)**



# Overview

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- Scorecard
- Metrics
- Strategic Business Plan (SBP)
- Service/Agency Status
- E2E To Be Update
- Points of Interest

# Business Contracting Score Card

**INDUSTRY**

REQUIREMENTS													
CONTRACT WRITING													
ADMINISTRATION													
FINANCE & ACCOUNTING													
AUDIT													
CONTRACT REQUIREMENTS				S SOLICITATIONS		AWARDS/MODS		RECEIPTS/ACCEPTANCE		INVOICE		PAYMENT	
ARMY	Base	CEFMS TAMMIS, IRGT, SPS, Acquiline	6/1/00	SAACONS, SFI, SPS	5/1/00	SAACONS, DEDA, SPS	6/30/00	WAWF-RA	1/1/02	CAPS/STANFINS	6/30/00	SRD-1	6/30/00
	Spares	JCALs PILOT, SPS, Acquiline	★	PADDS, SFI, SPS	★	PADDS, DEDA, SPS	★	WAWF-RA	1/1/02	MOCAS/SOMARD, SAPAS, CCSS	3/31/00	MOCAS	★
	Systems	CCSS, Acquiline JCALs PILOT, SPS	★	PADDS, SFI, SPS	★	PADDS, DEDA, SPS	★	WAWF-RA	1/1/02	MOCAS/SOMARD, SAPAS, CCSS	3/31/00	MOCAS	★
	Const	CEFMS, SPS	★	SAACONS, SFI, SPS	✗	SAACONS, D EDA, SPS	6/30/00	WAWF-RA	1/1/02	CEFMS	6/30/00	CEFMS	6/30/00
	Medical	TAMMIS, SPS	3/31/00	SAACONS, SFI, SPS	5/1/00	SAACONS, DEDA, SPS	★	WAWF-RA	1/1/02	CAPS/STARFIARS MODE	6/30/00	SRD-1	6/30/00
NAVY	Base	Manual, SPS, ILSMIS	9/30/00	ILSMIS, SPS, NECO	9/30/00	ILSMIS, NAFI DEDA, SPS	9/30/00	WAWF-RA	1/1/02	STARS, CAPS, MOCAS	6/30/00	STARS, SRD-1	6/30/00
	Spares	ITIMP, Manual	9/30/00	ITIMP, SPS, NECO	9/30/00	ITIMPEDA, NAFI DEDA, SPS	9/30/00	WAWF-RA	1/1/02	STARS, MOCAS	3/31/00	STARS, MOCAS	6/30/00
	Systems	EPG, SPS Univ IF	9/30/00	SPS, NECO	9/30/00	NAFI DEDA	9/30/00	WAWF-RA	1/1/02	STARS/NIFMS/CAPS, MOCAS	6/30/00	MOCAS	★
AIR FORCE	Base	Medlog CEMAS, SBSS, ABSS	5/1/00	BCAS/MADES II, SPS, EPS	★	BCAS EDA, NAFI DEDA	★	WAWF-RA	1/1/02	IAPS, GAFS	6/30/00	IPC	6/30/00
	Spares	J023, J090, D203	1/1/02	ACPS/MADES 1, SPS, EPS	6/1/00	NAFI DEDA	12/1/00	WAWF-RA	1/1/02	MOCAS, CPAS, GAFS	3/30/00	MOCAS	★
	Systems	SPS, ABSS	7/1/00	ConWrite, SPS, EPS	✗	ConWrite DEDA, NAFI DEDA	12/1/00	WAWF-RA	1/1/02	MOCAS, CPAS, GAFS	3/30/00	MOCAS	★
DLSC	Base	BOSS, SPS	★	BOSS, SAACONS, SPS	★	BOSS, DEDA	★	BOSS	★	CAPS/DBMS	6/30/00	SRD-1	6/30/00
	Subsis	DISMS, SPVI, MILSTRIP, SPS	★	DISMS, SPVI, SPS	★	DISMS, SPVI, SPS	★	DISMS, MOCAS	★	DISMS	6/30/00	DISMS	★
	Spares	SPS, DESEX, AIMS, SAMMS	★	DPACS, SPEDE, POPS, SPS, EPPI, MALT, PROCGATE	★	DPACS, SPEDE, POPS, SPS, EPPI, MALT, PROCGATE	★	SAMMS, MOCAS	★	SAMMS, MOCAS	6/30/00	SAMMS, MOCAS	★
	Energy	ASCOT, MEDPV, MILSTRIP	12/31/00	Solicitations to Web SPS	★	SPS, AMODS, SDW, EDW	★		7/31/02	DFAMS, AVEDS	6/30/00	DFAMS, AVEDS	★
DCMC	Systems	FAS	3/30/01		3/30/01	Price Escalation	★	FAS, PORTS DD250 Re-eng, SDW	11/1/00	EDI Progress Pay	9/30/00	Contract Close Re-eng	4/28/00
	Delegated	DCD	6/26/01			EDM	3/31/00	WAWF-RA	1/1/02	DCD, EDM, WAWF-RA, DPPS, EDI, WInS	6/30/00	MOCAS	★
DFAS	Non-Dlg.	DCD	6/26/01			DEDA	1/30/00	WAWF-RA	1/1/02	DCD, EDM, WAWF-RA, DPPS, EDI, WInS	6/30/00		
												Electronic Audit Reports	★
DCAA													



Paper Handoff



Electronic Handoff



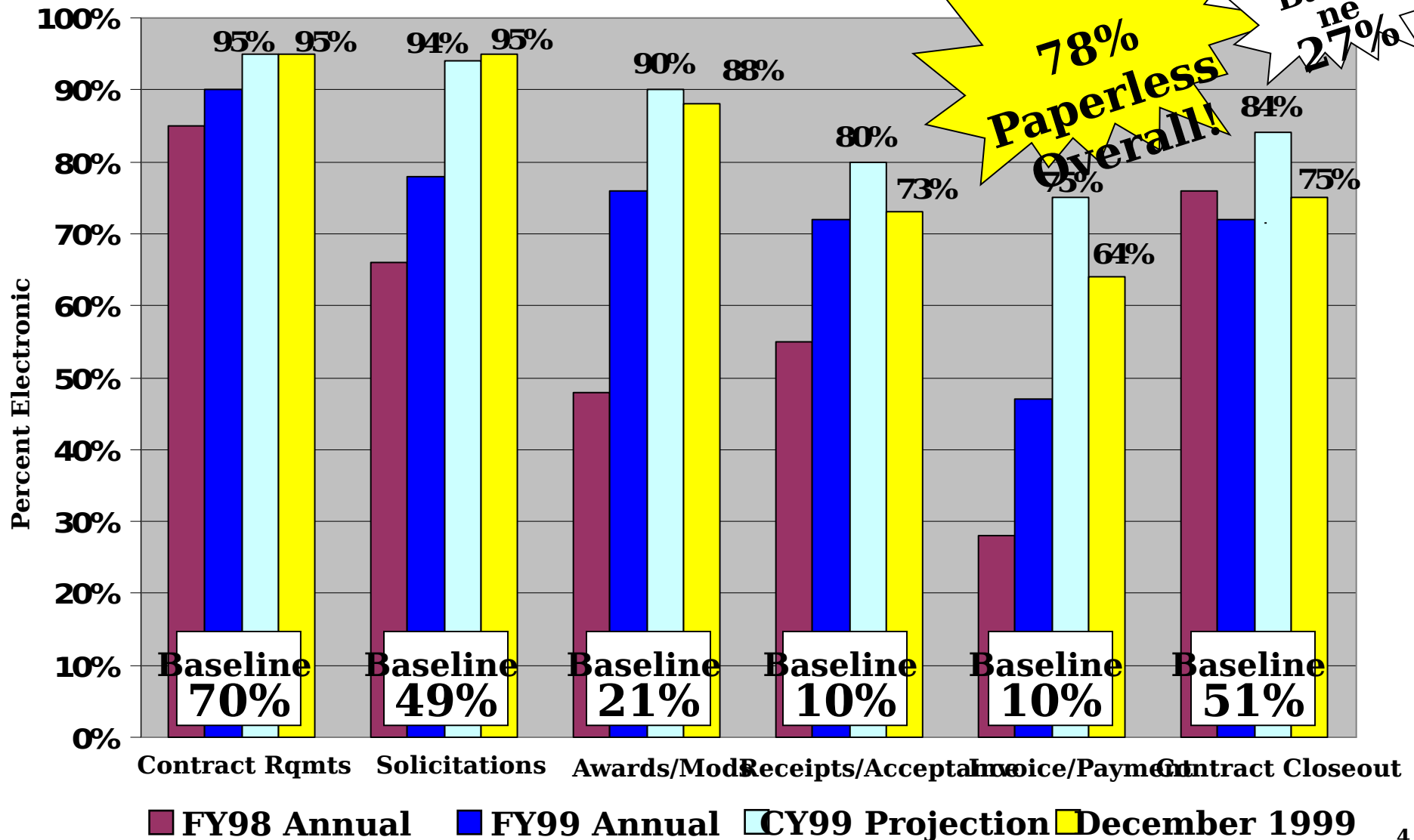
New Star



Dropped below 90%



# DoD Metrics Summary





# SBP The Critical Path

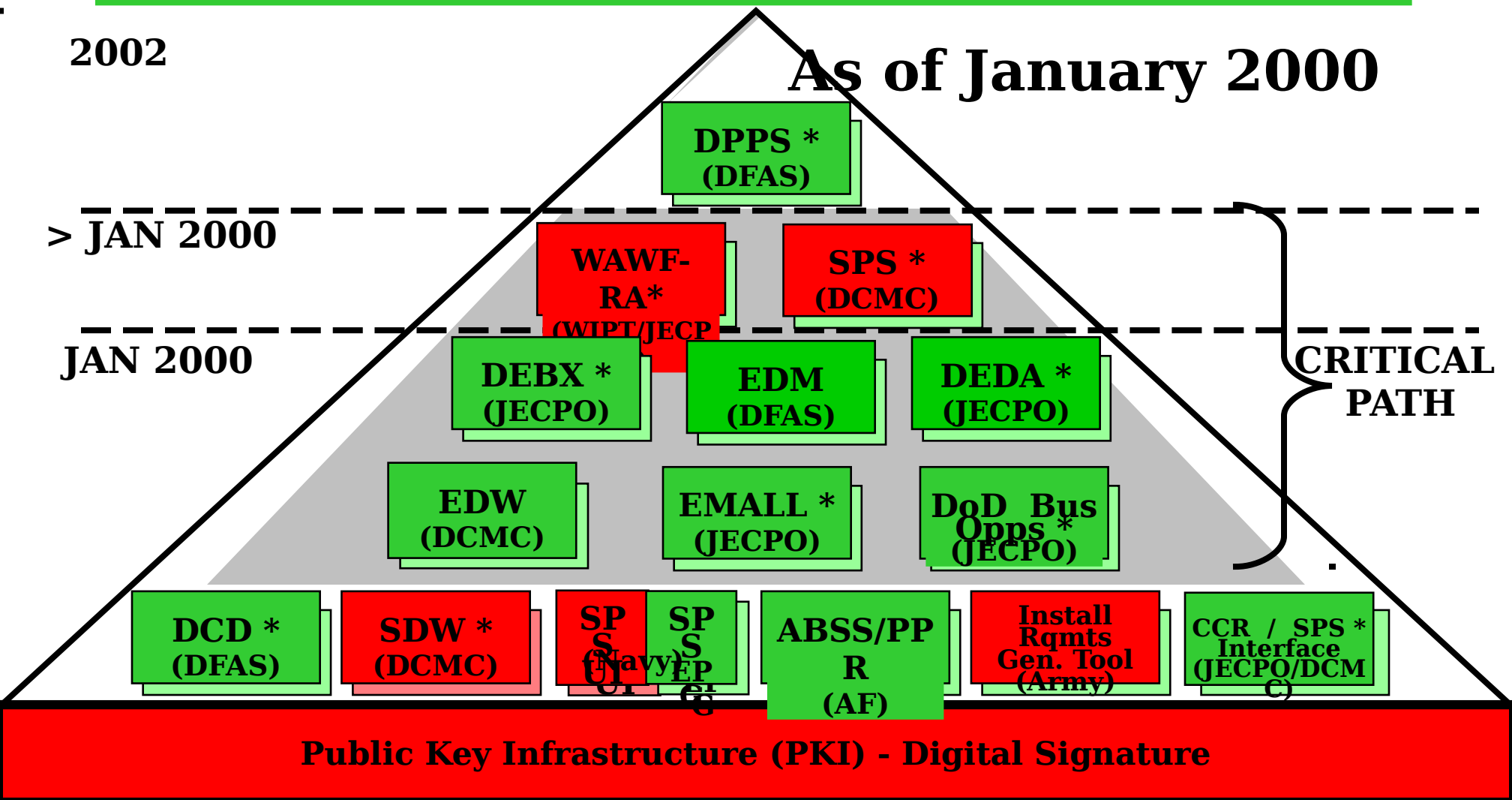
2002

As of January 2000

> JAN 2000

JAN 2000

CRITICAL  
PATH



Development



\* Cross Cutting

Deployment





# Schedule Structure January 2000

	Contract Contract	Awards/ Receipts/	Invoice/ Payment
Army	SPS Depl ICALS Pilot Installation Rqmt Gen Tool	SPS Depl SFI	SPS Depl SAACONS DEDA
Navy	EPG SPSUI SPS Depl	NECO SPS Depl	EDA ITIMP NAFI DEDA
Air Force	ABSS/PPR SPS Depl	EPS SPS Depl	BCAS DEDA, ConWrite DEDA NAFI DEDA

= Executable Plan/On Schedule  
 = Caution, slips may impact goal  
 = Unexecutable/No Plan/Will not meet goal

**Plans not updated for actuals will drop one color**





**SBP**

# Schedule Structure January 2000

	Contract		Awards/	Receipts/	Invoice/
	Contract				
	Requirements	Solicitations	Mods	Acceptance	Payment
<b>DLA</b>	SPS Depl SHIP	SPS Depl DPACS-EC Proc Gateway	SPS Depl, BOSS DEDA, PMODS DPACS-EC Proc Gateway	PORTS	PORTS
<b>DCM</b>			ACO Mods EDW DCMC SPS Depl	DD250 Re-eng WAWF-RA	EDI Progress Payment Expansion
<b>C</b>					Contract Closeout Re-eng
<b>DFAS</b>			EDM	WInS MILSCAP WAWF-RA	EDM WAWF-RA Vouchers EDI 810s WInS
<b>DCAA</b>					EDM
					1034s/1035s Audit/Closing Statements



= Executable Plan/On Schedule



= Caution, slips may impact goal

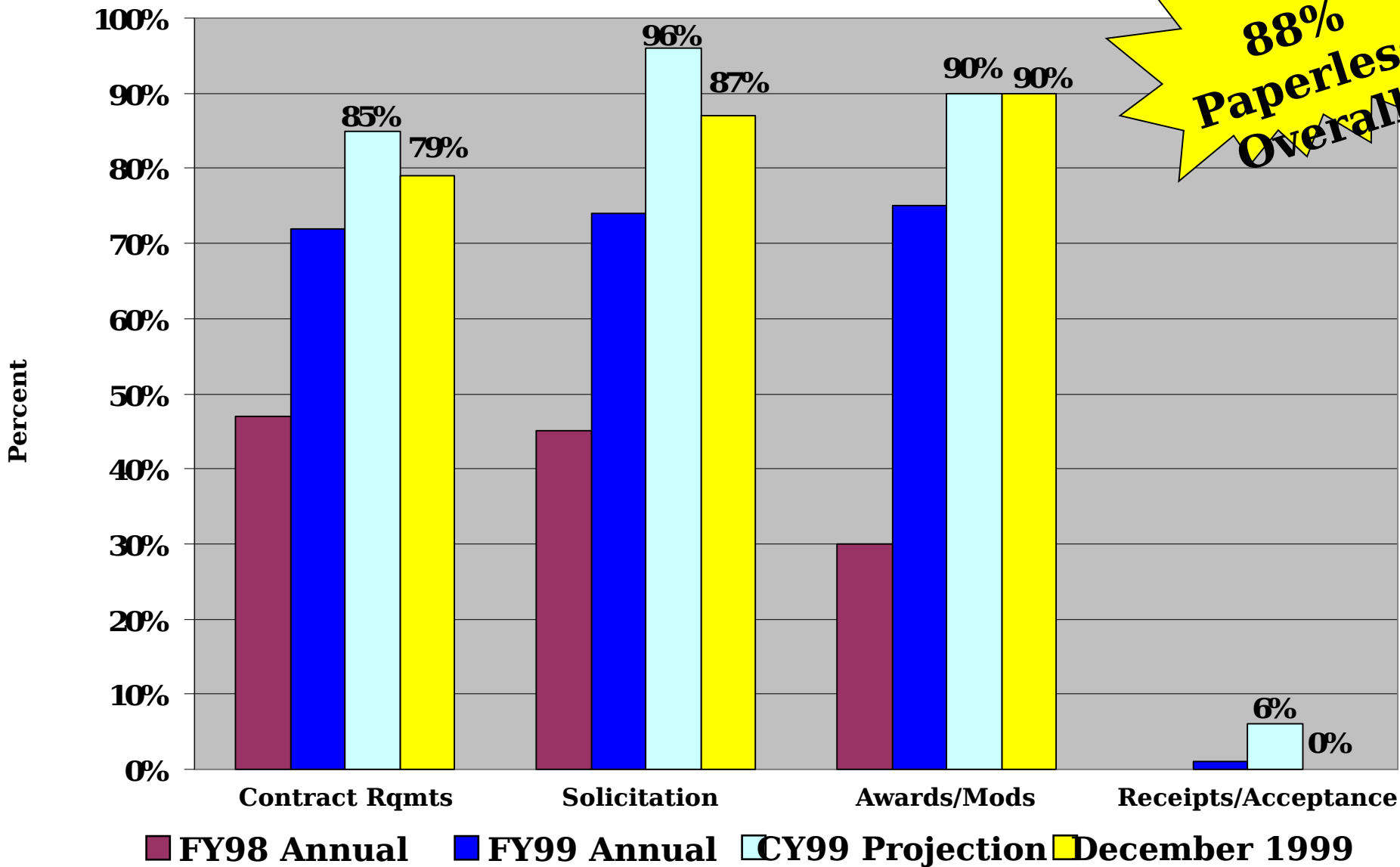


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Unexecutable/No Plan/Will not meet goal

**Plans not updated for actuals will drop one color**

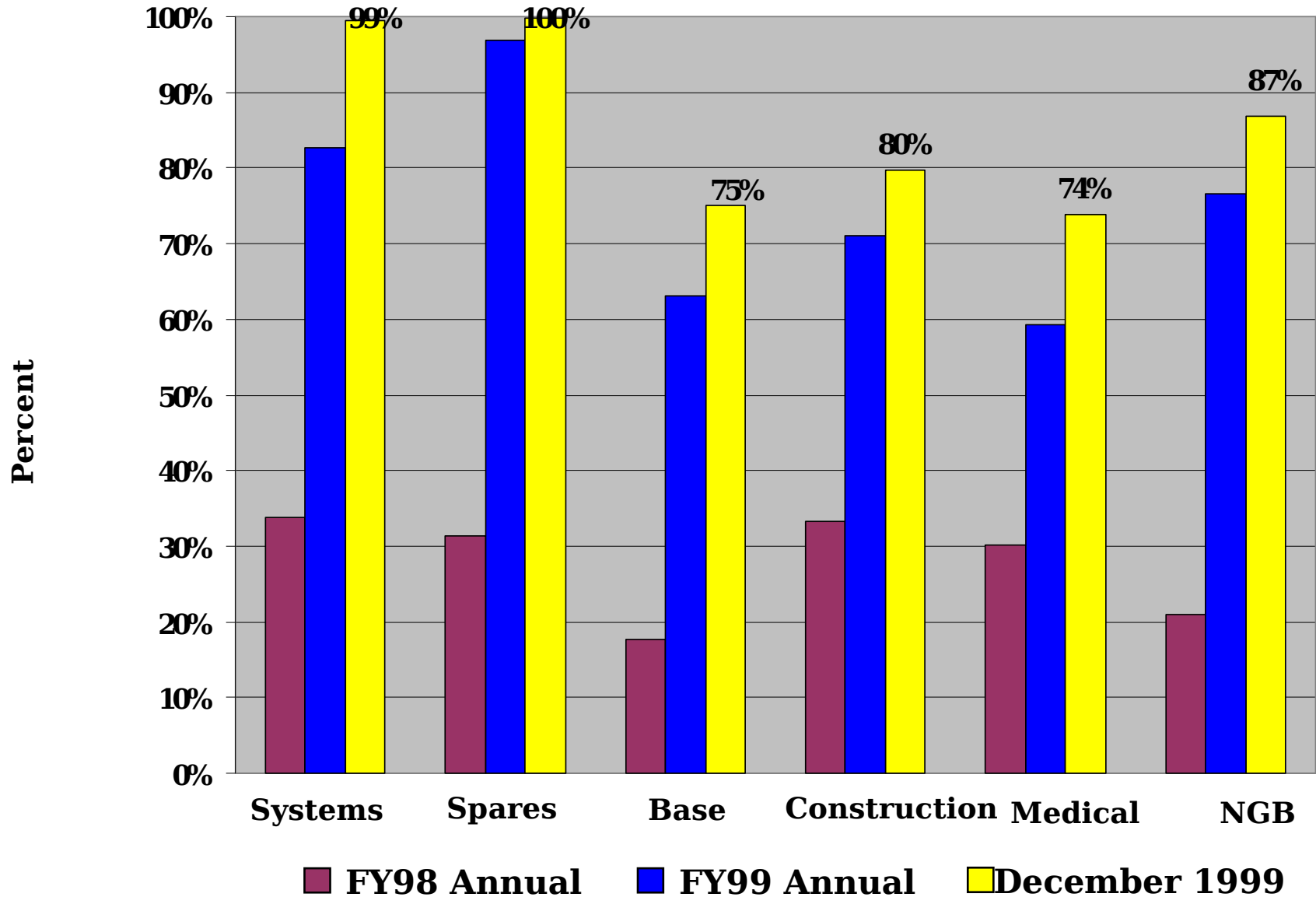
# Army Metric Summary





# Army

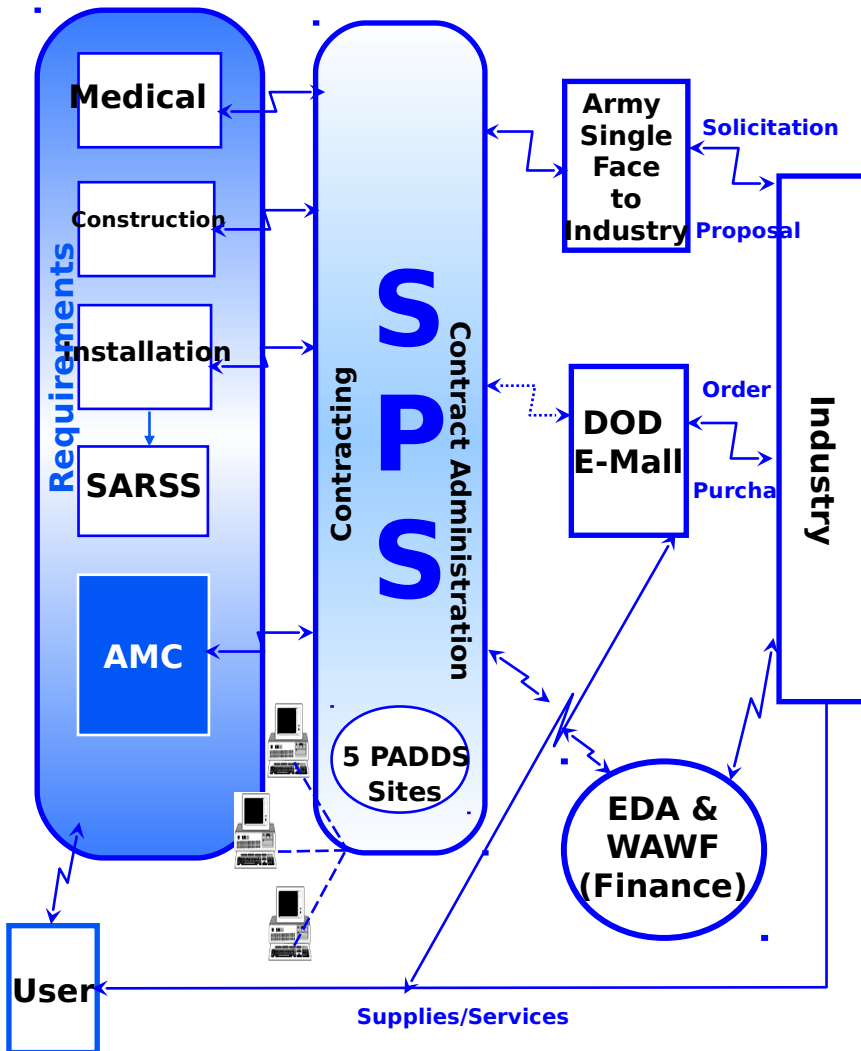
## Metric Summary- Continued



# Army Initiatives and Concerns

- **Successes:**
  - **Requirements--AcquiLine**
    - **Seamlessly Integrated with SPS**
    - **Installed at 42 Post, Camp and Station Locations Including 15 MACOMs**
  - **Solicitations--SPS and the Army Single Face to Industry (ASFI)**
    - **Still 99% Paperless for Systems & Spares Solicitations**
    - **Improving Base Metrics With Mandatory Use of ASFI**
    - **Deploying Vendor Response Tool (MAR 2000) & Conducting ASFI-XML Pilot for Proposal Record Management in SPS**
  - **Awards--SPS**
    - **Unwavering Support From the Secretary of the Army & the Army Chief of Staff**
    - **SPS Deployed to 7722 Army & National Guard Users at 350 Sites (Including Air National Guard)**
    - **De-Facto Retirement of SAACONS as a Legacy System on 31 DEC 1999**
  - **Awards-- Electronic Document Access (EDA)**
    - **Ongoing Army-DFAS Team Approach to Turn-Off Paper with SPS Version 4.1.C (March 2000)**
    - **Awaiting DoD EDA (June 2000) to Resolve Attachment & Distribution Issues**
  - **Receipts and Acceptance--Wide Area WorkFlow (WAWF)**
    - **Continued Participation in WAWF Training and Pilots While Awaiting PKI**

# Overall Summary



- **Assessment**

- **Requirements:** Met Goals in All but Base & Medical
- **Solicitation:** Met Goals in All but Base, Construction & Medical
- **Awards/Modifications:** Met Overall Goal and Goals in All but Base & Construction
- **Receipt/Acceptance:** **At RISK Until 2001!**

- **Concerns**

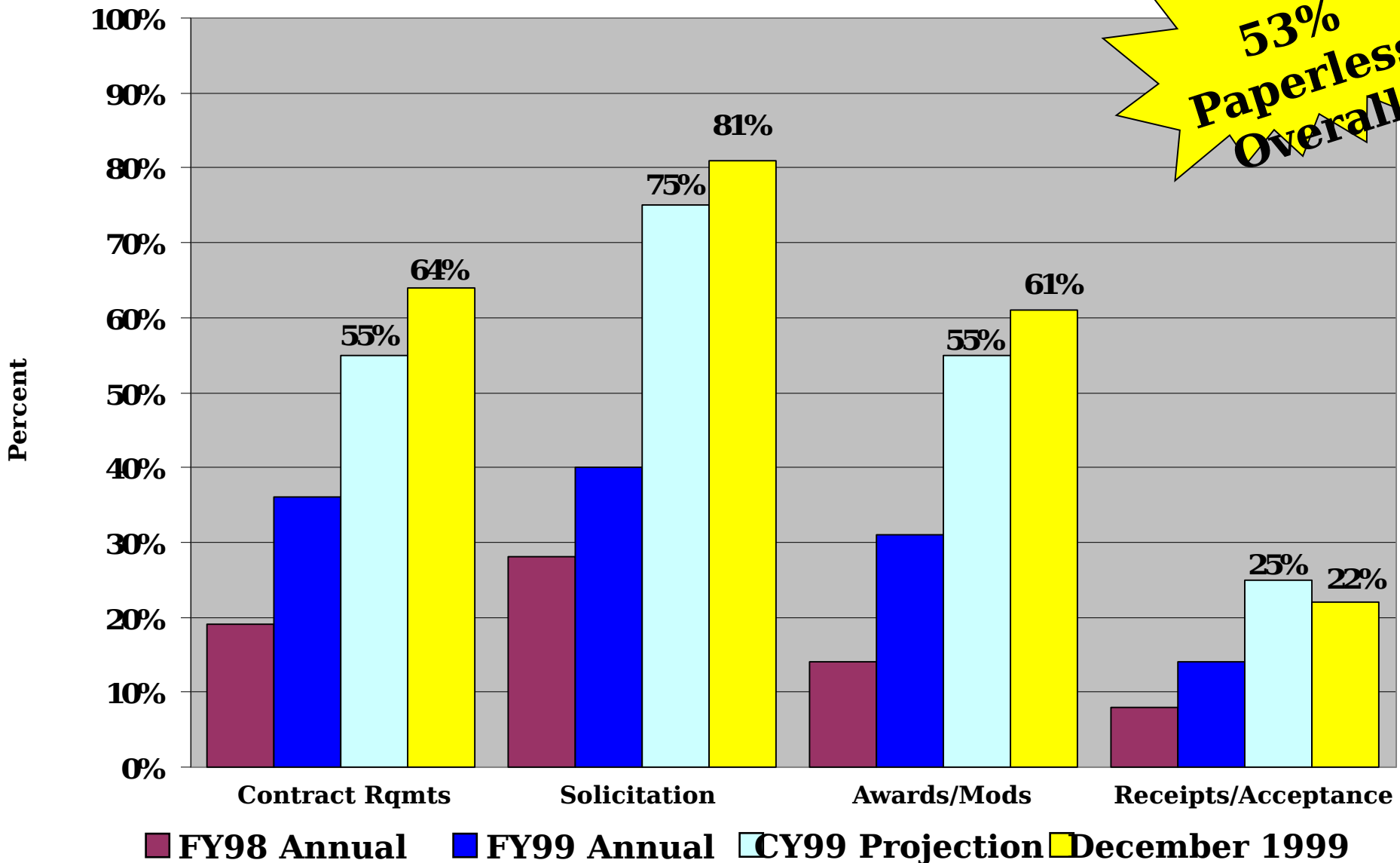
- **Insufficient Funding** for Full Deployment of AcquiLine in 1999
- **Increased Foreign Currency Functionality**
- **Need a Records Management System** with Operational, Deployed PKI to be "Paper-Free" (Storing and Distributing Digital Signatures)
- **Need Infrastructure to Support Current & Future EC Applications**
- **Need Logistics Buy-In to Complete Deployment of WAWF-RA**

- **CY 2000 Priorities**

- **Secure \$2.7M AcquiLine UFR**
- **Increase SPS Functionality**
- **Enhance Infrastructure**

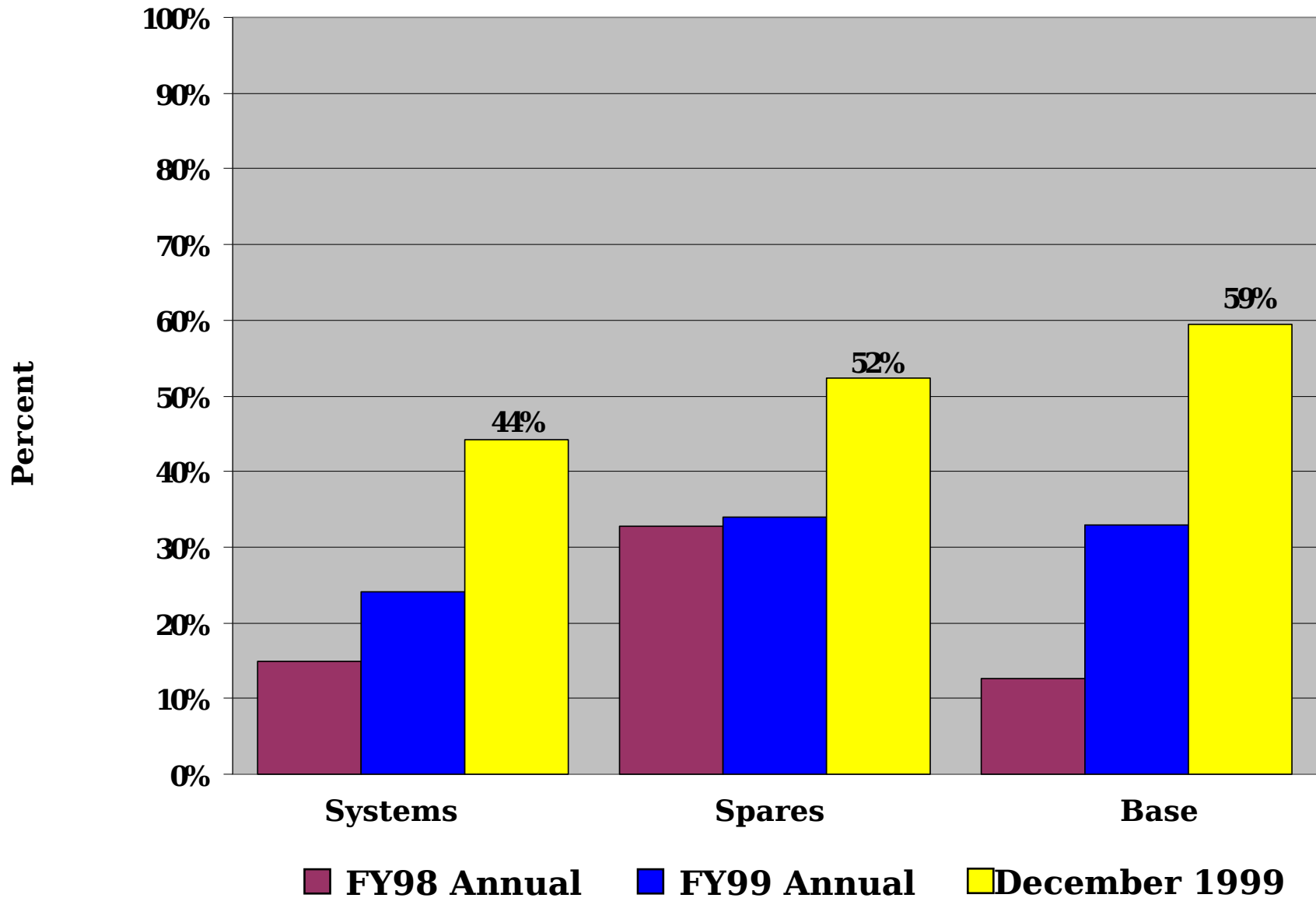
# Department of the Navy Metric Summary

**53%  
Paperless  
Overall!**



# Department of the Navy

## Metric Summary-Continued



# DoN - Successes and Concerns

- **Overall**
  - DoN Acquisition Functional Process IPT mapped DON "To Be"
  - Solid foundation in place, metrics continue to improve
- **Requirements (Goal-55%, Actual -64%)**
  - PR Builder selected by USMC - interface to PD2 ongoing
  - Major claimants awaiting interface to PD2
- **Solicitations--SPS and NECO (Goal-75%, Actual-81%)**
  - NECO deployments following SPS 4.1b installations
  - Use increasing (Jan - 80%)
- **Awards—DoN/Air Force interface to DEDA (Goal-55%, Actual-61%)**
  - Distribution capability
  - 3 OPLOC's have turned off paper
  - 43 sites self-certified
  - Plan in place to turn off paper at 3 OPLOCS and Columbus
- **Receipts and Acceptance—WAWF (Goal-25%, Actual-22%)**
  - Continued Participation in WAWF Training and Pilots
  - Reestablish DON WAWF IPT
  - Resolve use of tools: WAWF, WINS, EDI, Auto Receipts Module
- **CY2000 Priorities-Expand EDA, Interfaces, Receipts & Acceptance**
- *Steady as she goes...*

# DON establishes E-business IPT-8

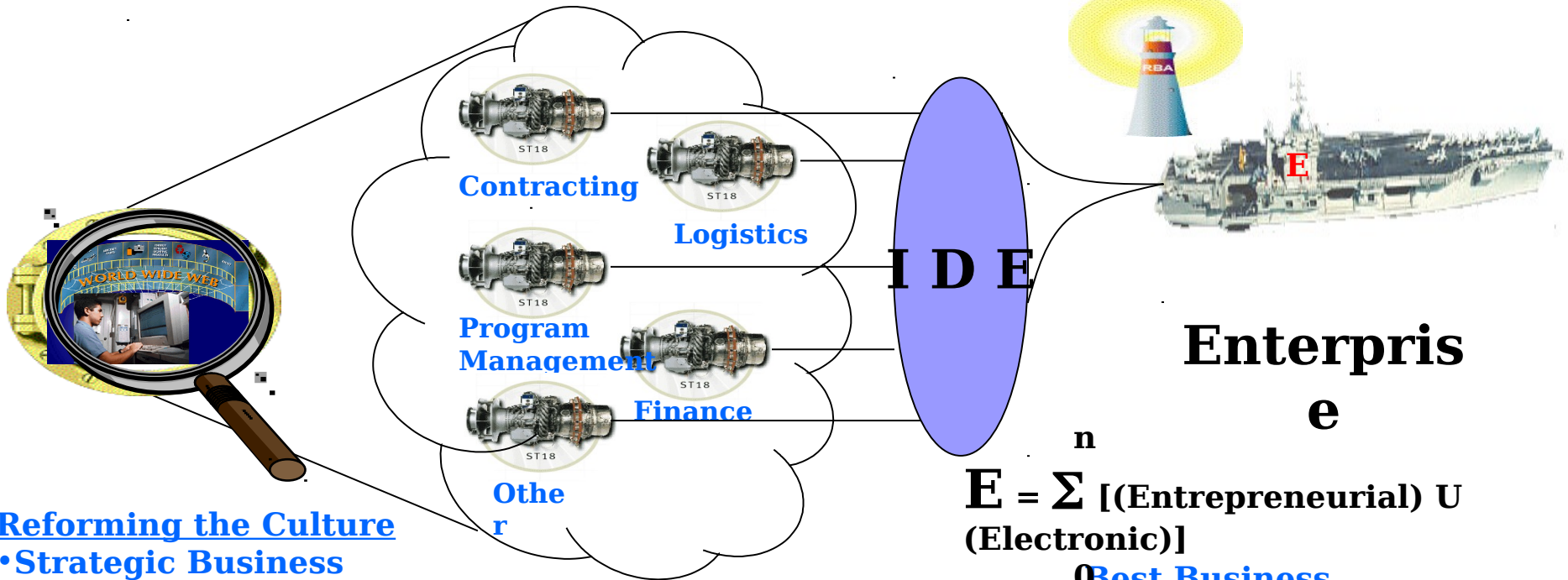
## Mar 2000

### to Integrate The Enterprise

## E-Portal

## E-Drive

## E-Business



### Reforming the Culture

- Strategic Business Courses
- Consortia
- Strategic Alliances Courses
- Organizational Transformation Lead
- E Business Manager

### EC Engine

- IDE (Integrated Digital Environment)
- Map our process (as-is, to-be, BPA)
- Measure our success (fishbones)

**FULL SPEED AHEAD**

**With Organizational Transformation**

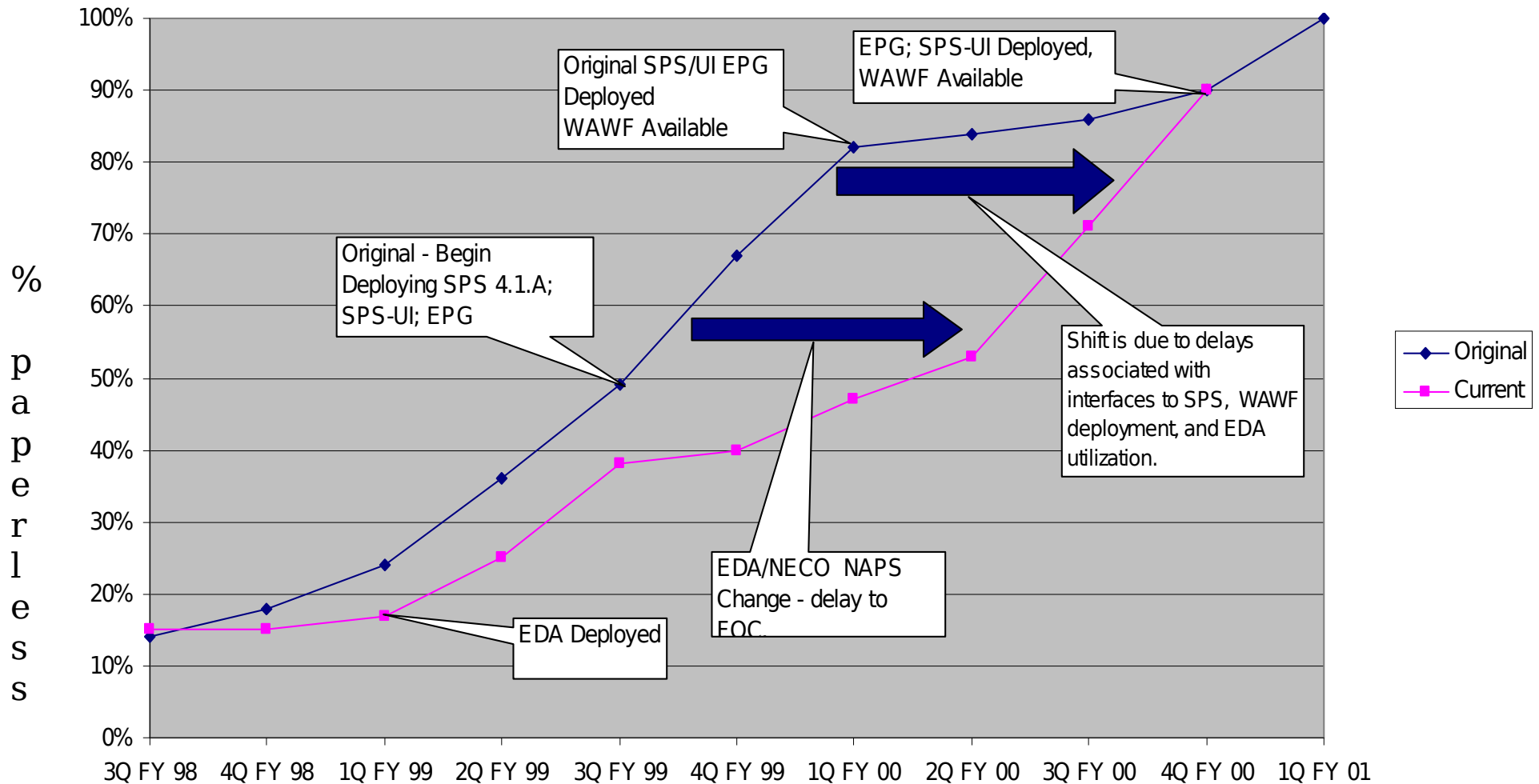
$$E = \sum [(Entrepreneurial) U (Electronic)]$$

### Best Business Practices

- Leverage buying power
- "One Touch Supply"
- ERP Pilots
- E-Mail
- Purchase Card

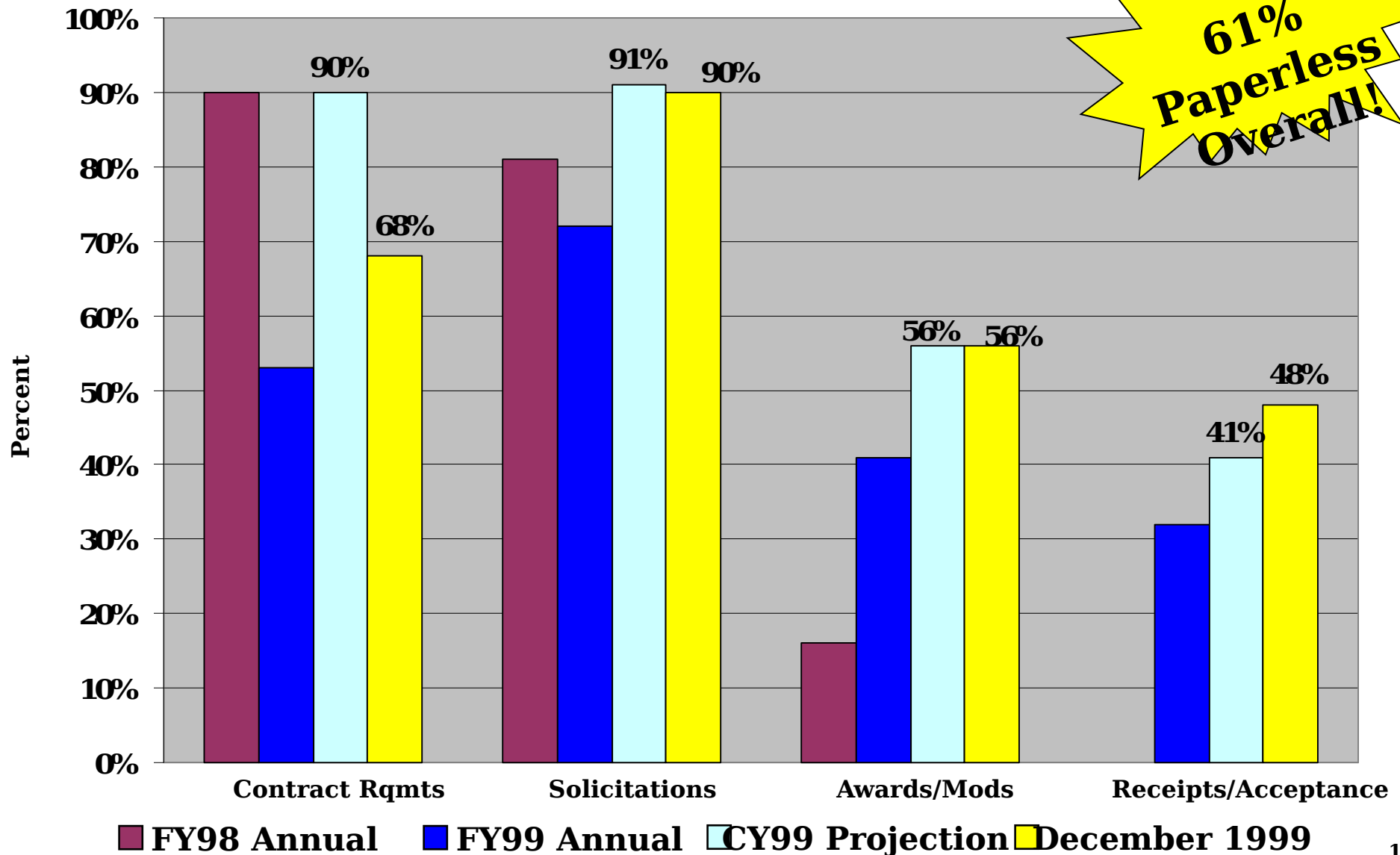


# Overall Summary - Course and Speed



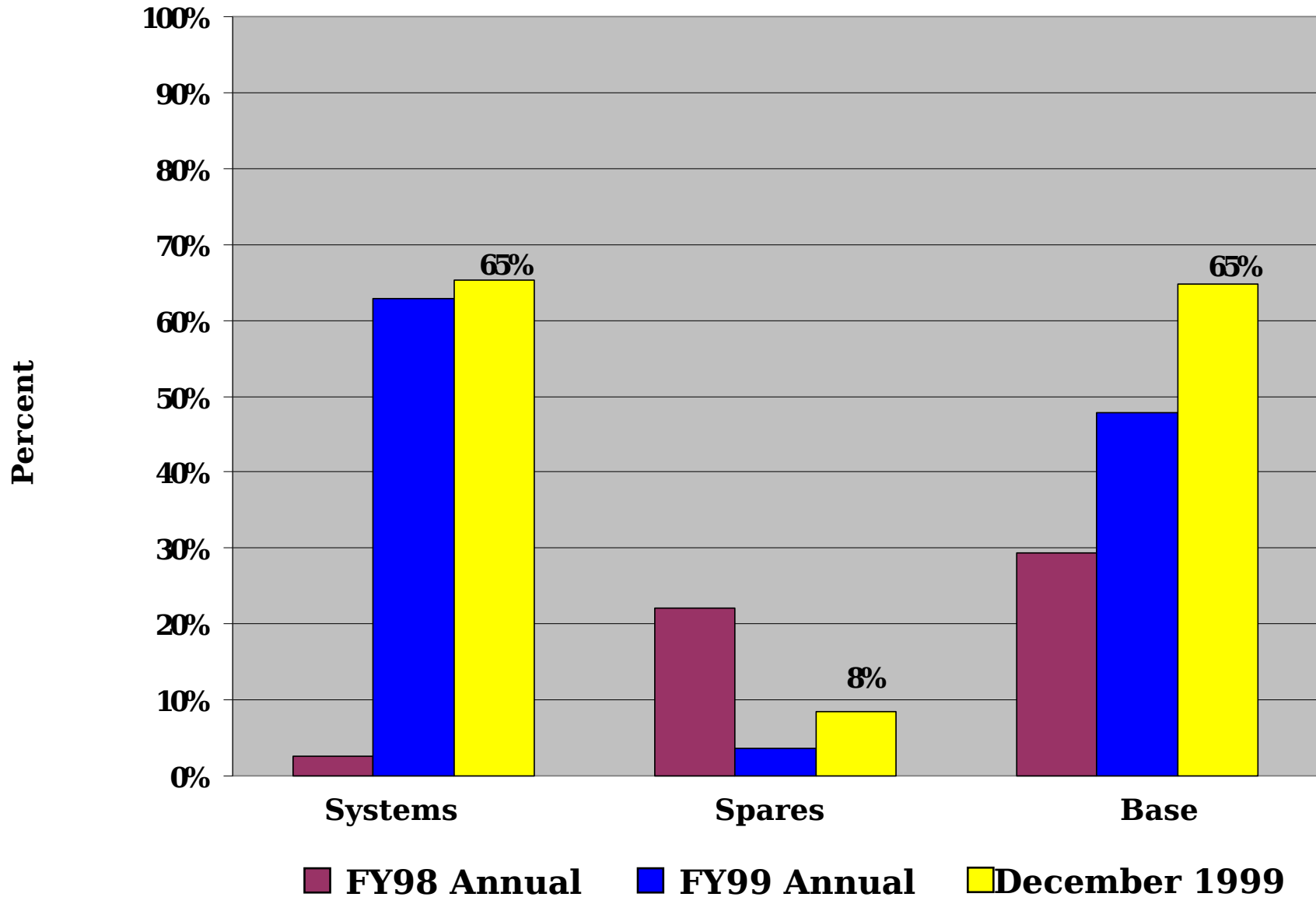
# AIR FORCE

## Metric Summary



# AIR FORCE

## Metric Summary - Continued



# AIR FORCE

## Initiatives and Concerns

- **Initiatives:**

- Automated Business Services System/Paperless PR (ABSS/PPR)
- Electronic Posting System (EPS)
- ~~DOD~~ Electronic Document Access (DEDA)/Navy-AF Interface to ~~DEDA~~
- Wide Area Workflow - Receipts/Acceptance (WAWF-RA)

- **Successes:**

- ABSS: Deployment continues to last MAJCOM (ACC)
  - ABSS/PPR effort increased by 14% in 1 month
  - Targeted for 90% by 1 Jul 00
- EPS: Achieved 90% for AF--testing proposal submittal module
- Navy-AF Interface to DEDA:
  - Spares (ACPS) and all other non-contract writing generated documents
    - Distribution capability operational
    - Complete Contract available
    - Target to achieve 90% 1 Dec 00
- WAWF-RA:
  - 3 Pilots: Operational, Systems and Spares; continuing use of system!

- **Concerns/Unknowns:**

- Resources to manage WAWF-RA deployment

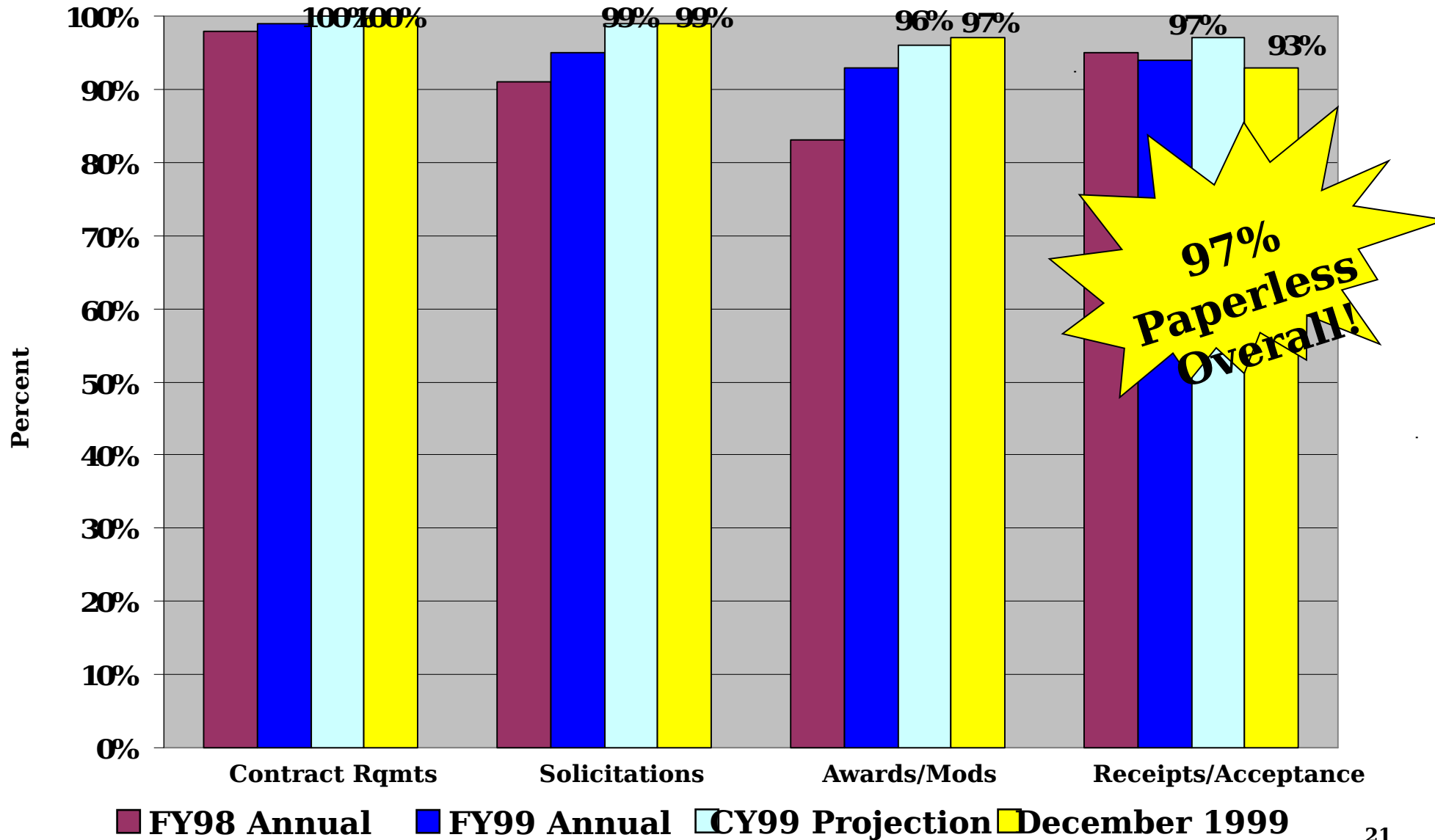
# Overall Summary

## **CY2000 Priorities:**

- **Electronic Records Management**
  - Long-term storage of contractual documents, including electronic signature
- **PKI Deployment**
  - Deliberate planning between PKI deployment and PC initiatives requiring PKI (SVU, WAWF-RA)
- **AF-wide WAWF-RA deployment plan**
- **Security Documentation/Accreditation for all Applications**
- **Navy-AF Interface to DEDA**
  - Continuing paper turn off to DFAS
  - Turning off paper to internal AF customers
- **Vendor Access to DEDA**
  - Notification Capability
- **Continue ECRC-AF Training Relationship**
  - Vendors (especially Small Business Community)
  - Internal AF Users

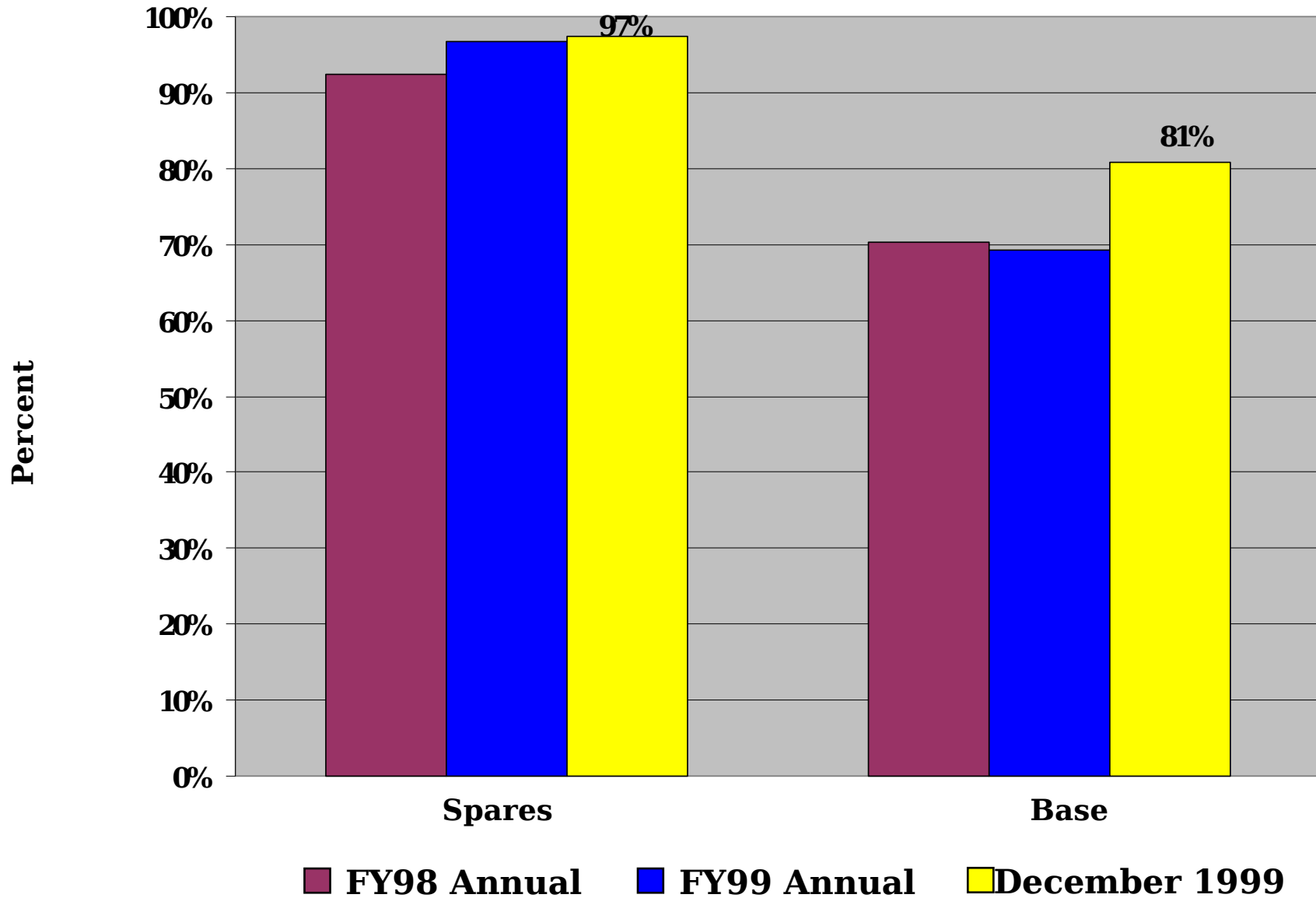
# DLSC

## Metric Summary



# DLSC

## Metric Summary - Continued





# **DLSC**

## **Initiatives and Concerns**

### **Initiatives:**

- **Procurement Gateway**
  - **DRMS -Hazardous Interface: Jun 00**
  - **DSCP Clothing & Textiles Interface: Jun 00**
  - **Attachments: Begin Testing - Apr 00**
- **Requirements Manager/Paperless Ordering & Receipt Transaction Screen (PORTS)**
  - **Development and Rollout Ongoing**
- **Standard Procurement System (SPS)**
  - **SPS Implementation at DDC, DRMS, DASC-C, DNSC, and limited DSCP**

### **Successes:**

- **Procurement Gateway**
  - **Vendor Internet Quoting Capability: Completed Jan 00**
- **Discontinued Paper Distribution of Awards to Depots - Jan 00**
- **Contract Modifications: Completed Testing with DFAS; Implemented Feb 00**

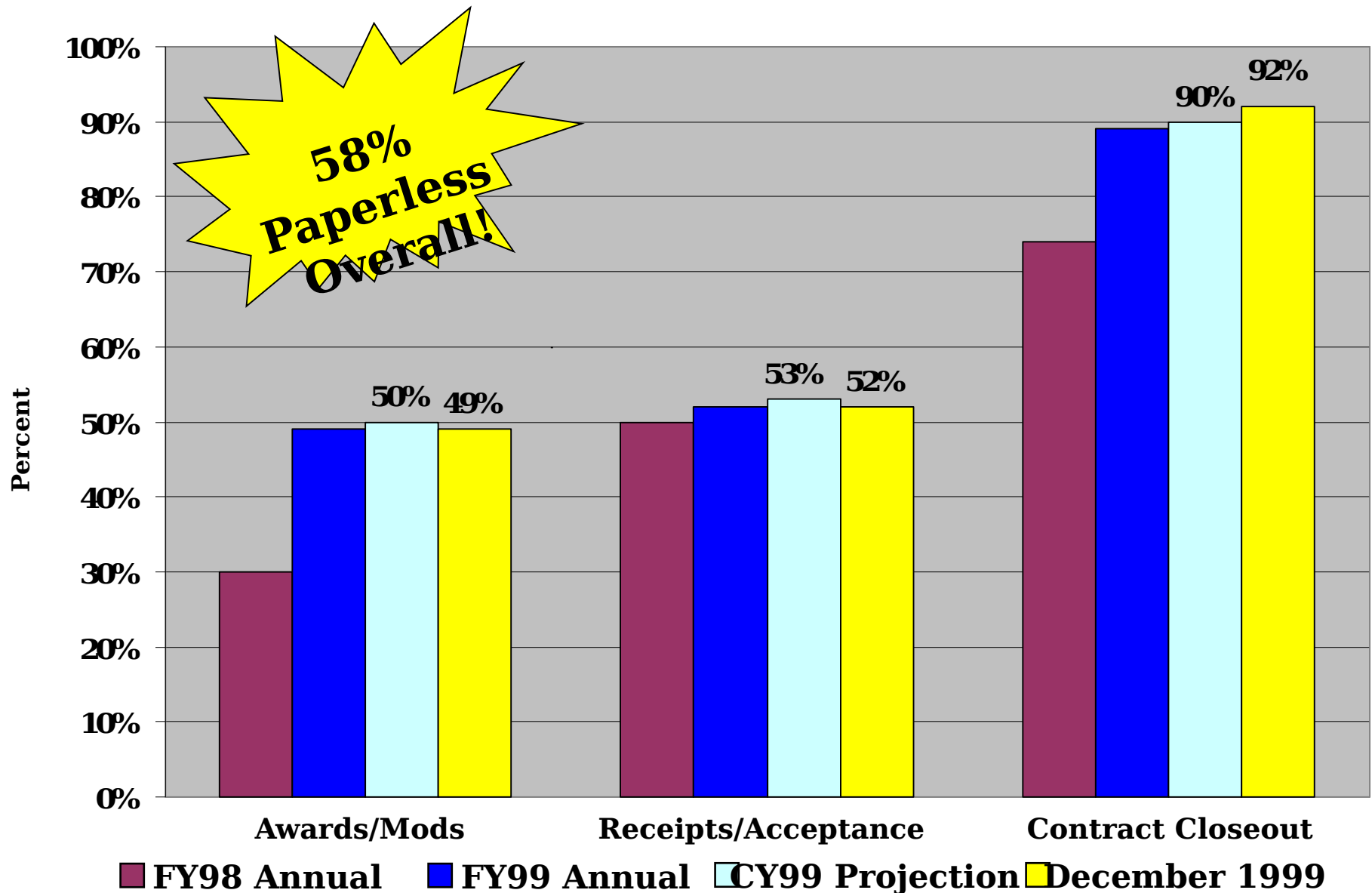
**Concerns: None**

# Overall Summary

- **CY2000 Priorities**
  - **Energy Contract Requirements and Receipts/Acceptance**
  - **DRMS Hazardous Solicitations on the Internet**
  - **SPS Installed Sites Awards/Modifications**
- **Senior Leadership Committed**
- **Sound Business Approach**
- **Tracking Overall Progress**
- **Achieving Goals**

# DCMC

## Metric Summary



# DCMC

## Initiatives and Concerns

- **Initiatives:**

- ACO Modifications Module to post ACO modifications to DEDA
- Electronic Document Workflow (EDW) to capture PCO awards/mods from DEDA
- Supporting PC WIPT development of WAWF-RA
- Web Invoicing System (WInS) for Progress Payments (DFAS system)
- SPS deployment of Version 4.2 to DCMC CAOs

- **Successes:**

- Posting 98.4% of ACO modifications electronically to DEDA (since May 1998)
- EDW deployed to 68 of 68 CAOs (100% complete)
- WInS progress payment completed June 1999 (Over 400 vendors enrolled)
- WAWF-RA prototype testing completed at DCMC Phoenix and DCMC Clearwater

- **Concerns:**

- Access to DEDA (Requiring Offices, Industry)
- Obtaining complete contracts/mods from DEDA
- Retirement of MOCAS

- **CY2000 Priorities**

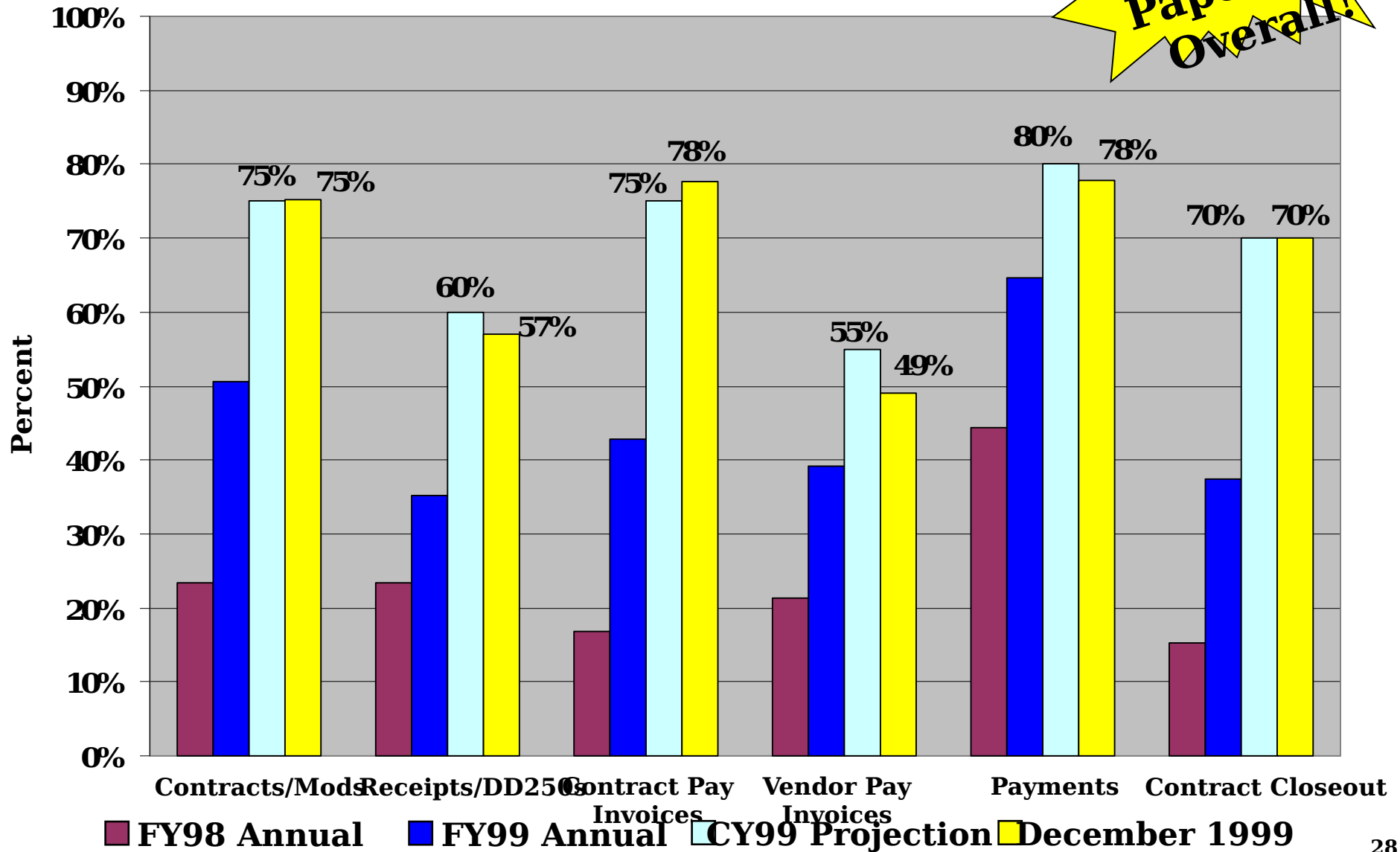
# Overall Summary

- **Awards/Mods**
  - **ACO Modifications Module deployment complete - 98.4% posting to DEDA**
  - **SPS Version 4.2 will replace ACO Mod Module in FY 01**
  - **EDW deployment completed December 1999**
- **Receipts/Acceptance**
  - **DD250 Reengineering Study completed**
  - **WAWF-RA Version 1.3 to support DCMC (test: Mar/Apr 00, deploy May-Dec 00)**
- **Progress Payments**
  - **Expanding WInS to include Progress Payments**
    - **Processing 71% transactions/79% dollars electronically via SEPS (as of Jan 00)**
    - **Expect WInS to meet 90% transaction goal by October 1, 2000**
- **Contract Closeout**
  - **Contract Closeout Reengineering Study completed**
  - **Need WAWF to develop contract closeout application for major weapon systems**
- **DRID #47 - "To-Be" Procurement Process Model**
  - **Final Report completed June 1999**
  - **Strategic Implementation Plan briefed February 2000**
  - **Implementation memo being drafted and coordinated**

# DFAS

## Metric Summary

**64%  
Paperless  
Overall!**



# DFAS Initiatives

## SUCCESSSES:

- Last 3 OPLOCs supporting Navy (Oakland, Pensacola and Hawaii)  
approved for turning paper off
- Successfully validated DEDA for Air Force sites that converted  
from BCAS to SPS
- Implemented electronic Transaction for Others  
Reporting for  
Army Payments
- Added capability for Receipt Acceptance for MOCAS  
in  
WInS

- WAWF 1, 2, 3 (Vander Burghs) scheduled for



# Overall Summary

- **CY2000 Priorities**

- Continue to turn the paper off with DEDA
  - Working with Army to turn off paper for SPS
  - Participating with DEDA efforts for contract attachments
- Actively participate in WAWF efforts
- Implement WAWF Fax Gateway
- Expand WInS to other entitlement systems (IAPS, CAPS, DISMS and AVEDS)



# End-to-End Procurement Process

## *Management Structure*

### **Paperless Procurement Executive Control Board (ECB)**

**Paperless Contracting OIPT plus Financial Management and Logistics**  
Provide executive oversight and leadership as Portfolio Manager

### **Implementation IPT**

**PC WIPT plus Financial Management and Logistics**  
Reports to ECB  
Provides working level management and oversight  
Serves as catalyst for integrated decision making & issue resolution  
Ensures configuration management control of critical interfaces  
Ensures seamless exchange of information

### **Military Departments and Defense Agencies**

Provide active participation on ECB and Implementation IPT  
Support Implementation IPT to secure resources to accomplish its mission

### **Applications and Systems Program Managers**

Ensure development of systems/databases consistent with "To-Be" Model

### **Joint Electronic Commerce Program Office (JECPO)**

Coordinate system schedules with Implementation IPT  
Provide business management support for Implementation IPT  
Coordinate with Implementation IPT and ensure consistency with DOD EB/EC Architecture



# End-to-End Procurement Process

## Recommendations

**Memo being  
drafted and  
coordinated!**

### ***Sign DRID#47 Implementation Memo to:***

#### **■ Establish a Paperless Procurement ECB at Flag/SES level**

- ❑ ***PC OIPT Chairperson as Portfolio Manager***
- ❑ ***PC OIPT augmented with Services, Financial Management, and Logistics representation***

#### **■ Establish Implementation IPT at O-6/GS-15 level**

- ❑ ***PC WIPT augmented with Financial Management, Logistics, and Application & Systems Program Managers***

***Incorporate the road map and direction into the Defense Planning Guidance!***



## Points of Interest

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- Met paperless goal in 2 of 6 areas
  - Requirements
  - Solicitations
- Third area Awards/Mods 88% and rising
- PKI both internal and external continues to extend the timeline for achieving Receipts/Acceptance, Invoices, Awards and Solicitation response
- Wide Area Workflow - Contract Closeout funded